



As They Grow Kids Consignment LLC Consignor Guidelines

Welcome

Thank you for consigning with As They Grow Kids Consignment LLC. Below, you will find the guidelines for our 2020 sales. Please feel free to contact us with any questions, at info@astheygrowkids.com or by calling 302-722-1524.

Consignment Terms

Consignors are required to pay a \$6-\$12 non refundable registration fee to participate in our event. Consignors retain 60% of the price of their sold items, up to 75% when they join us as a Sale Partner. (see sale partner info below) Consignors will receive a consignor number/account where they enter and price their items. Consignor numbers cannot be shared with friends/family, 1 household per consignor number. Sharing of a number may result in your exclusion from future events. Consignors are invited to shop our Pre-sale, held before the public sale. You will be given a ticket for entry during your drop off.

As They Grow Kids Consignment LLC makes every effort to provide a safe environment and sale location, however, cannot does not accept any responsibility for loss, damage or theft, injury or illness. Consignors accept these risks.

Accepted Items

Most items pertaining to children from newborn through kids and juniors are accepted.

Items accepted include (but not limited to) : Clothing (see guideline for season appropriate), shoes, Baby equipment, Unopened diapers/ disinfected cloth diapers, cribs manufactured after 6/2011, boppy type pillows, bathing tubs, unopened personal products relating to kids (ie baby wash), equipment relating to feeding, home/car safety, car seats (certified to be accident free), toys, electronics relating to kids, books, dvds. **All items must be clean, unstained, in current "style", free from defects and in proper working order. We cannot accept any item that has been recalled, unless item recall repair is completed. It is illegal to sell an item that is recalled, and a danger to children.**

Check all non-clothing items such as high chairs, bumbo seats, strollers, bassinets, etc, for recall at wemakeitsafer.com, or CPSC.gov. You can also check the manufacturer website for recall information. Cribs with a drop down side, or manufactured prior to 6/2011 will not be accepted. Let's work together to keep the children in our community safe!

(Full list of accepted/not accepted items is on our website)

Unaccepted Items

At As They Grow, we strive to bring our community and customers items in new or like new condition. We want our customers to find the brands they like at prices they love! **Items are inspected during drop off, and will NOT be accepted for issues like: Stains, excessive wear, unpleasant odors, tears or rips, items not in working condition, items that are recalled. Please check your items at home in GOOD light and only bring your best!**

You'll earn more and be efficient with your time! Out of season, out of style (generally means if more than 4 years old), participation or destination clothing- Think OC MD tee/ or soccer club tees are not accepted.

Under garments that are used and not in original packaging are not accepted, used bottle nipples and pacifiers, cribs manufactured prior to 6/2011, car seats that were second hand to you/cannot be guaranteed to be accident free, "grab bag" packs of random toys, "happy meal" type toys, open play doh, puzzles or games that are missing pieces. We reserve the right to refuse items that are priced at/near retail price, or over priced.

Tagging items for sale

Consignors price their items in our easy software that is purchased for each sale. Please keep your seller number the same from each of our sales, and your tags can be transferred to our next event.

Access your seller account by logging into www.AsTheyGrowKids.com and click on Consignor Log In. Go to Enter Items, and click add. You then choose a category (ie Boys Clothing), size, and price for the item, followed by a description. " Pink plaid I Love Mom tee" . **Please pick correct category and size- We plan the sales floor based off of your entry.**

You print your tags at home onto white card stock paper and attach them to your items.

(Standard paper will rip when hanging on racks, colored paper may not scan)

Tags print 6 per page.

The software pre-populates the last category, size, description and discount/donate settings so- I highly recommend sorting clothing by size and even brand before starting to tag.

- Change discount/donate settings by clicking on box
- After you log out, you can access previously entered items through " manage inventory "

Preparing items for sale. Remember- **What price would you pay for it at a consignment sale? We recommend pricing items at 1/3 of new price. Boutique brands at 1/2 of new price. Please refer to our pricing guideline, found on our website.**

Clothing items should be hung on a hanger- please do not place items like onesies or pjs in bags. Customers cannot check them for quality and will not buy them.

Our minimum price is \$2- please combine items if necessary. 1 onesie for \$2 will not sell.

Attach accessories to item in plastic bag, or use safety pin to attach to back of item.

We currently accept all types of hangers. They are removed during check out when time allows and consignors may grab hangers during their pick up first come first serve. Free hangers can often be obtained from stores such as Goodwill, Old Navy and Kohls.

cont.



The hanger should form a question mark as shown, with tag on opposite side. Please attach tag in a seam to avoid damaging garment.

Items with stains, excess wear, odors or pet hair will not be accepted. Please take a minute to ensure you are bringing only the best- you will earn more for it!

Attach tag using 1" or bigger safety pin, or tagging gun in a seam on right side if facing garment. Do not use staples, straight pins or tape to attach tags to clothing.

Shoes

Shoes must be unscuffed and clean, without excess wear. Put shoes together with a zip tie and safety pin the tag to the zip tie. Shoes can be placed in a clear plastic bag with tag attached on front.

Toys and baby gear

Wipe down all surfaces. All fabric should be freshly washed and reassembled. All pieces should be in a plastic bag that is taped securely to the item. Small pieces will get separated by children and lost. (Items like a toy bar that firmly

snaps into walker can be left attached in it's place.) Items that require batteries should have working batteries installed. (Grab them at dollar store)
Miracle eraser works wonders on scuffs and spots on plastics.

Books and Dvds

Must be family appropriate. Attach tag to books using painters tape to avoid damaging the book. Dvds should be in the original case.

Other Package items with expectation that they could be separated in error. So place non-clothing items in a plastic bag and tape securely to the item.

Find full instructions for preparing your items in the consign area on website.

Dropping off items

Consignors choose a drop off appointment through the seller account page. If you will out of town during our drop off days, please contact us at info@astheygrowskids.com and we'll do our best to accommodate you. When you arrive, follow signs for entry and feel free to use our rolling carts and racks to bring your items inside.

Items will be inspected upon your arrival to meet our quality standards. Bring your clothing items with plastic trash bags over them by poking hole in bottom of bag and putting hanger tops through hole. **Have clothing grouped by size, with tags attached.** We cannot occupy our racks and inspection tables with items that are not ready to go on the sales floor.

****For the August 2020 sale- We need consignors to assist in putting their items out in labeled locations - please plan accordingly.** If your items are organized by size, it will go quickly. You will sign the hard copy of your consignor agreement, obtain your Pre-Sale ticket and be on your way.

We will be announcing our plans for a "Power Seller Status" at our August sale. Power Sellers receive extra perks like skipping inspection/ no drop off appt needed- stay tuned!

Partners

Consignors that work with us during the sale are our Partners, aka Our "tribe."

As a partner, you get to meet and hang out with other Moms & Dads while working with us- We have a ball! As a Thank You, our partners receive early shopping passes to shop before the public. Your pass is dependent on the amount of hours you work. We schedule our shifts in 2 hour increments for your convenience. You'll retain 5% extra of your sales for every 4 hours you work, up to 75% (12 hrs)

12 hour partners- Work at least 12 hours and retain 75% of your sales. You also receive a 4pm Pre-Sale pass, plus a 7pm pass for a friend.

8 hour partners- Work at least 8 hours and retain 70% of your sales. You also receive a 5pm Pre-Sale pass, plus a 7pm pass for a friend.

4 hour partners- Work at least 4 hours and retain 65% of your sales. You also receive a 6pm Pre-Sale pass, plus a 7pm pass for a friend.

Please arrive a few minutes early to get instructions prior to your first work time. Children cannot accompany you to work times. Responsible teens (with prior approval from Cristy) and family/friends may work with you to increase your hours. If an emergency arises and you cannot make your shift call 302-722-1524, and we will do the best we can to cover the shift. You can send a family member or friend in your place which will allow you the early shopping

privileges and a higher take home percentage. However, you must call or email info@astheygrowkids.com to ensure proper credit.

During the Sale

At the end of every open sale day, we will upload the sold item reports to your seller accounts. You can log in and see what items have sold during that day. “Drumroll, Please” :)

After the Sale

Consignors are responsible for retrieving their unsold items from the sales floor at the conclusion of the sale. We will upload your sold items for that last day as soon as the last customer checks out, and you can access your unsold items list for pick up. Bring totes or boxes with you. **We will sort clothing racks by consignor number as time allows.**

Be sure to check in “stained item and item missing tags” section.

All items left after 9pm on Sunday, August 23 will be donated to our charity partners.

All consignors must see a team partner before leaving.

Getting Paid

We now use E-Checks to quickly send you your earnings check. You will receive an email with the check as an attachment. Just print it out on regular paper and present to your bank. The e-checks are not accepted through ATM. If you prefer, a paper check will be mailed within 10 days after sale close. Checks are mailed to the address in your seller account, so if you move between registration and sale close, please let us know. If you have not received your check within 15 days of sale close, email me at info@astheygrowkids.com and I will stop pay on the first check and reissue at no charge if notified within 30 days of sale close. Lost/missing checks after 30 days will incur a \$15 stop payment fee.

If you have any questions, Please feel free to contact me at 302-722-1524 or info@astheygrowkids.com
Cristy Galasso