



As They Grow



Spring Consignor Guide updated 12/28/23

Get Started

We love seeing how happy our consignors are when they drop off their tagged clutter to us! You're on your way to adding to your wallet, regaining space in your home, and helping your neighbors save for their families. And the new friends you make are an added bonus!

Details about Consigning

Selling with As They Grow is easy and FUN!

- As a consignor- You keep 60% of your sold items, and keep an additional 5% for every 4 hours of help you give us during sale week. (Think of it as a co-op)
- You use our user friendly software to enter & print your tags. (You can be fancy smancy and use our voice to text option)
- You choose your pricing, and if you want to mark some/all/none of your items to be discounted on Sunday and or donated if not sold.
- We highly recommend choosing to discount your items. Our customers come back to shop our 50% day and your items will fly out the door.
- We also recommend donating any leftover items at conclusion of sale to our charity partners. It's a great way to help your community, and it's out of your space.

Ready to get started?? Click button to claim your seller spot and join the fun!

[Register](#)

Sunday Discount Day

What is discount day?

The last day of each As They Grow event is our 50% discount day. We do this to help sell remaining items and to encourage our community to get here before the sale ends.

It's a very popular day, with customers lined up outside the door before we open. For you to be the most successful in selling, we highly recommend you clicking the discount button when tagging your items. Price them to sell earlier in the week, the remaining then go at 50% off which equals less or nothing for you to pick up and more money in your pockets!

Most of our Sellers would rather take less profit than none at all. Trust us, your check will be bigger when you discount!

NEW! 1/1/24

Clothing Limits

In order to enhance sales of your clothing, we are implementing size limitations on certain items.

Onesies

MAX Per Seller: 50 Onesies - In bundles of 4-5

- Applies to basic t-shirt type onesies (not part of a matching same size outfit)- Example- onesies meant to wear as under shirt
- Bundle in groups of 4-5 of the SAME SIZE
- Pin up to 5 onesies together with a safety pin at the shoulder seam on each side of onesie- Do NOT pin in front of garment it will ruin them
- Do not hang or bag onesies - except for examples below

Onesies Part of a Matching Outfit- to be hung

- Hang the 1 onesie on the hanger, pin the bottoms or skirt from the waistband to the shoulder SEAMS of the onesie
- Be sure to pin all pieces together
- Must be in an outfit

Individual Onesies Accepted- Holiday

Themed or Designed to be worn as a shirt

- Place on hanger with a matching bottom- same sized
- When dealing with size range clothing, always bundle the range to the lower size for example: 3-6 mos get sized in 3 mos and 18-24 mos get sized in 18mos

Remember, onesies can be purchased NEW in packs of 3 for \$9- we recommend pricing yours at \$3-5 for bundle of 5 based on brand

NEW! 1/1/24

Clothing Limits

In order to enhance sales of your clothing, we are implementing size limitations on certain items.

Junior Sizes

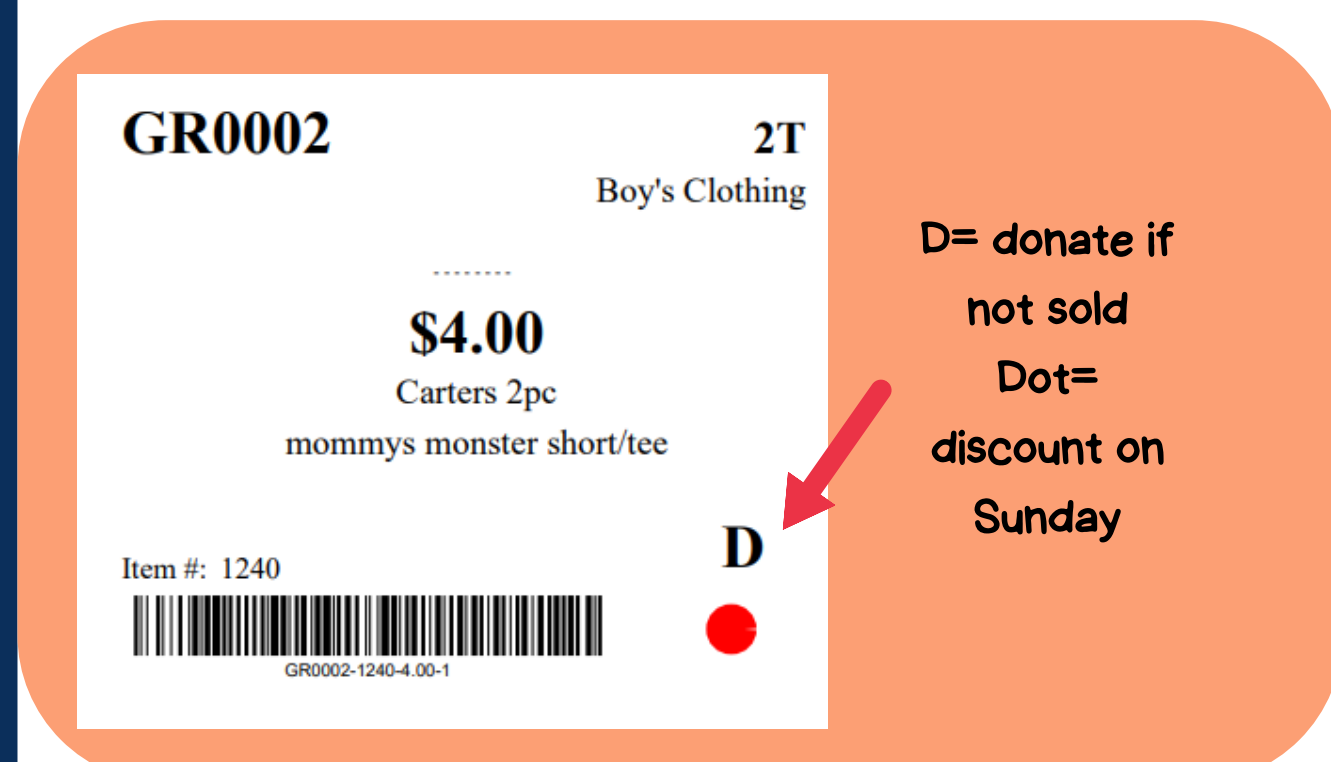
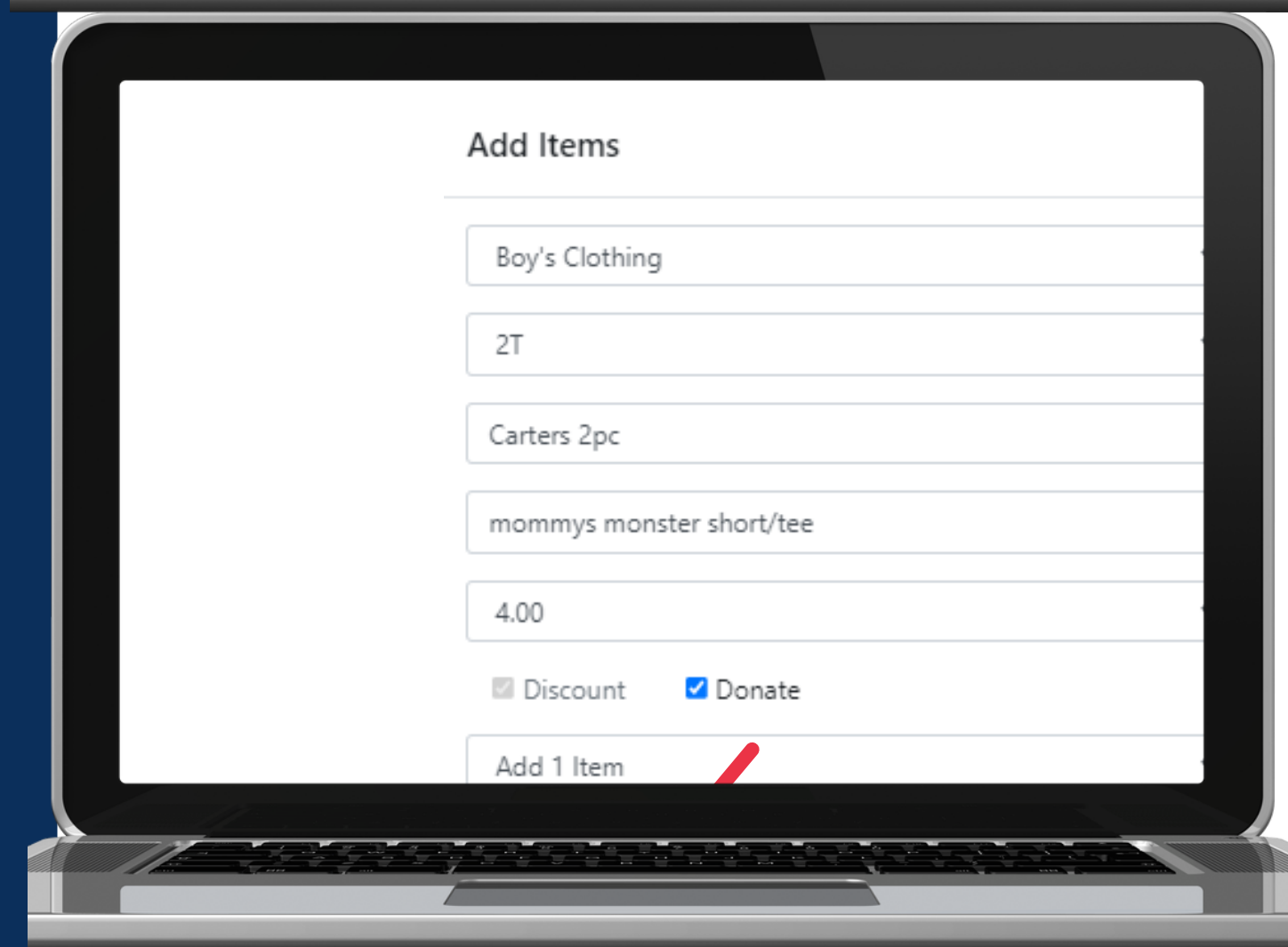
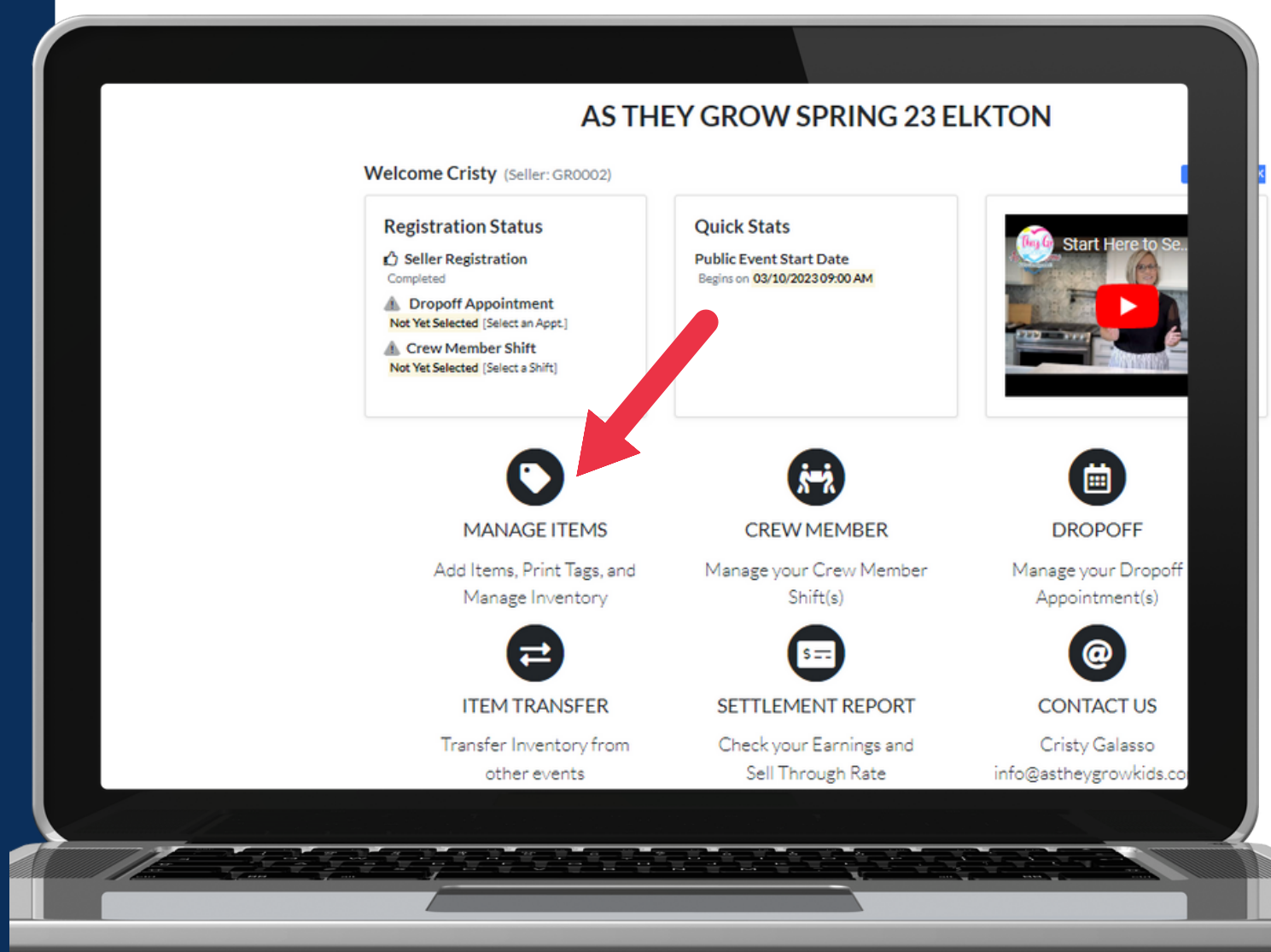
MAX Per Seller Per Gender- 20 Items

Remember, onesies can be purchased NEW in packs of 3 for \$9- we recommend pricing yours at \$3-5 for bundle of 5 based on brand

We accept CURRENT styles and brands ie:

- Abercrombie & Fitch, Adidas, Aeropostale, American Eagle, Champion, Columbia, Hollister, Lululemon, the North Face, Nike, PINK, Under Armour, Vineyard Vines etc.

Enter Tags/pricing



1. Goto our website www.astheygrowskids.com and log into your seller account by clicking "Consignor Log In". You are now in the MyCM software we buy for our events.
2. This is your seller home page. To enter tags, goto "Manage Items" (see left)
3. Choose Category, size, enter description, choose to discount on final day/and or donate. *the more detailed description of the item-the better. If a tag falls off, your description is the only way to get your item sold. A Tag that says Blue Chambray dress is more likely to be found than Dress.
4. When you are ready to print tags, click print and check all tags you want printed. Note, you can click the top box next to category to print all. A pdf will appear, click and print onto white cardstock. Tags print 6 to a page. Please don't adjust size or tags may not scan.
5. You can make changes to tags by going into edit, NEW TAG must be printed to reflect changes. NO changes can be ade after items are dropped off to sale.
6. Cut tags & put in numerical order. Tag #1 should be first item in your pile.
7. Delete any tags you decide not to bring before your drop off. this will help your sell-thru rate!

Price Guidelines

ask yourself-what you pay for it without a second thought???

**Clothing If
Retail Price
New is:**

Price item @

**less than
\$10**

\$1-2

Bargain Brands:
Cat & Jack, Faded Glory,
Garanimals, Jumping Beans
must be bundled with same
size item to meet \$3 minimum

**less than
\$20**

\$3-5

Mid Brands:
Carters, Children's
Place, Nike,

**more than
\$20**

**60-75% off
retail**

Better/Boutique Brands:
Crewcuts, Jamie& Jack,
Matilda Jane Nautica,

**\$3 Minimum
on clothing**

Bundle items together in same size
or outfits to reach the \$3 Minimum
Ask yourself- what would I pay for
this and brag to my friends about
it?

↓ Price lower for infant clothing
(parents receive tons as gifts),
good condition but playclothes,
Maternity (Moms look for
bargains)

↑ Price higher for New with tags,
Like New, Specialty items

**Want to sell the
MOST?**

Choose to mark your items discount,
which allows them to sell at 50% off
during our final discount sale days

Non-Clothing Items

Baby Gear
Books
Electronics
Furniture-kid related
Shoes
Toys
Outdoor Play

**60-80%
off retail**



Hang clothing with
hanger forming question
mark clothing facing you.

**Join our Consignor Group where we answer
questions, post videos, fun giveaways Join**

Spring/Summer CLOTHING

Short Sleeved & 3/4 sleeve	Dresses, Onesies(in sets), Rompers, Tanks, T-Shirts, Sleeveless Vests(think Easter outfits)
Bottoms	Athletic Lightweight Pants & shorts, Capris, Jeans, Khakis, Leggings, Skirts, Shorts, Skorts
Dresses	Spaghetti, tank, short or 3/4 sleeve
PJ's	2 pc sets short or long sleeve, footed, fleece under 3t-for Air Conditioning in Spring/Summer designs- no Christmas/fall, nightgowns, Swaddles,
Outerwear	Hoodies, Lightweight Jackets, Rain Coats, Sweatshirts, Summer accessories
Swimwear/Active	Swim Suits, Trunks, Cover Ups, Dance & Gymnastics wear, Sports
Shoes	Spring/Summer Casual, Dress, Crocs, Flip Flops, Sandals, Swim Shoes, Rain Boots

Clothing Prep

Hanger forms question mark with front of garment facing you.



- All clothing should be hung, and be free of stains, excess wear, holes or foul odors.
- For Sets, hang first item on hanger, and use safety pins or tagging barbs to attach other items by SEAMS behind, or use two hangers and rubber band the hangers together. Outfit hangers are best when you find them.
- Accessories to an outfit (hair bows) place in zip loc bag and attach to hanger with pin. Be sure to list the accessory on the tag.
- Attaching tags- attach tags to the right of the item if facing you (so opposite of the question mark) IN A SEAM or in the label at neck using a tagging gun or safety pin. Placing pin through front of garment will damage item and make it unsellable.
- Hanging pants- either use pant hangers or attach to top bars of hanger using safety pins through waistband. Do not fold pant over hanger.
- Put tagged items in trash bags with hanger popped through bottom of bag- BY SIZE. This makes drop off a breeze!



Infant/child CARE ITEMS

Infant Feeding	Bottles, Bottle Accessories, Dryer Racks, Warmers, Pacifiers, Teethers, New-unopened formula
Nursing	Boppy's, Boppy Covers, Nursing covers, NEW Nursing Creams, Pads, Milk Storage, Pump Accessories
Feeding	Lunch Boxes, Kid dishware, Placemats, Snack holders, Sippy Cups, Utensils
Bathing	Tubs, Bath Toys, Bath Towels & Wash Cloths, Hooded Towels, New unopened soaps/shampoos/lotions
Diapering	Cloth, Disposable, Covers, Pull Ups, Swim, New wipes, Diaper Pails, pail refills, Changing pads & covers
Safety	Baby Care, Monitors, Home Safety (ex. cabinet locks/gates, outlet covers), Cart Covers
Bedding	Bassinet, Crib, Pack n Play sheets, toddler bed sheets, Mattress covers, Toddler and Twin comforter sets(must be characters) Receiving Blankets

Not Accepted:

Cribs manufactured **before 6/2011** or drop side, Crib bumpers, Co-Sleepers, Dock a tots, Mattresses (Maryland only), Inclined Sleepers Sleep Wedges, **used** Humidifiers, Cloth diapers with stains, Formula samples

GEAR & ETC.

Baby Gear	Strollers, Car seats *signed off accident free and within at least 1 year of expiration* , Car seat Covers, Car Seat toys, Car Mirrors, Sun Shades, Stroller Accessories, Cup Holder attachments Infant Swings, bouncers, floor mats, bassinets, play yards, jumperoos, exersaucers, high chairs, walkers
Furniture	Changing Tables, Cribs *, Glider Chairs/ottomans, Kitchen towers, play room furniture
Puzzles/Games	Kid appropriate games with ALL pieces, Puzzles - All Pieces don't tape over wooden puzzles- use bag or saran wrap and attach to back with tape
Electronics	Leap Frog, Vtech, Video Games & consoles
Costumes	Dress up/pretend play & accessories- Save Halloween costumes for Fall sales



Not Accepted:



Recalled items, inclined sleepers, items missing safety straps or any pieces, stained/excess wear, baby equipment older than 8 yrs old, household furniture

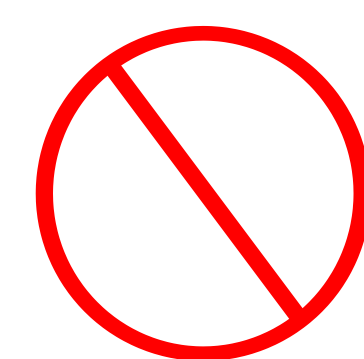
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GEAR & ETC. CONTINUED

Sports	Sporting gear, gloves, cleats & shoes, bats, bags, balls, helmets, bike accessories, swim toys
Books	Infant, toddler, Children's story, early readers, chapter books, activity books, Maternity
Arts & Crafts	Art Supplies, Coloring, Paint, Play-doh(not dried), Crafts, etc.
Stuffed Animals	*must do something or, Blues clues, Disney, PJ Masks, Paw Patrol, Pillow Pets, Sponge Bob or Squishmallows ONLY
Home Goods	Sm. Appliances, Bakeware, Cook & Serveware, Cake Pans, Pampered Chef, Thirty One, & Tupperware **all must be less than 5 yrs old/current styles. Limit 10 per consignor



Not Accepted:



Used coloring/activity books ,adult books, any stuffed animal other than listed above, any home goods other than listed above

JUNIORS, WOMEN'S & MATERNITY

Juniors	Current Styles, on trend teen brands like Aeropostale, Guess, American Eagle, The North Face 20 item limit
Womens	Current Styles in casual and sportswear only. No business suits, gowns. 20 item limit
Maternity	Current Styles 20 item limit
Shoes	Current Styles 10 item limit
Accessories	Purses, Handbags, Hats 10 item limit

Size Conversions

XS

Junior 00/1
Women's 0/2
Pants 23-24

Small

Junior 3/5
Women's 4/6
Pants 25-26

Medium

Junior 7/9
Women's 8/10
Pants 27-28

Large

Junior 11/13
Women's 12/14
Pants 29-/31

XL

Junior 15/17
Women's 16/18
Pants 31-33

XXL

Junior 19
Women's 20/22
Pants 35-37

Not Accepted:

Items you wore more than 4 years ago. Items with stains, excess wear, odors. Jewelry, Formal Gowns, used undergarments, Medical Scrubs.

CHILDREN'S SIZE GUIDELINES

Infant Sizes

if there is a size range- default to the smaller end

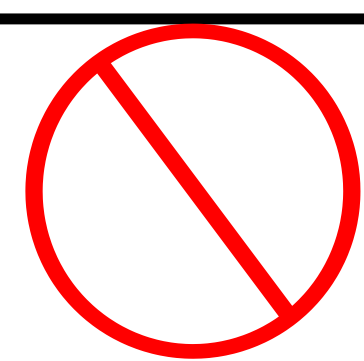
Infant 0-3 months = place in Newborn
Infant 3-6 months= place in 3 Months
Infant 6-9 months= place in 6 Months
Infant 9-12 months= place in 9 Months
Infant 12-18 months= place in 12 Months
Infant 18-24 months= place in 18 Months
Infant 24 months= place in 24 Months
Toddler 2T=place in 2T
Toddler 3T= place in 3T
Toddler 4T= place in 4T/4

Children's Size Conversions

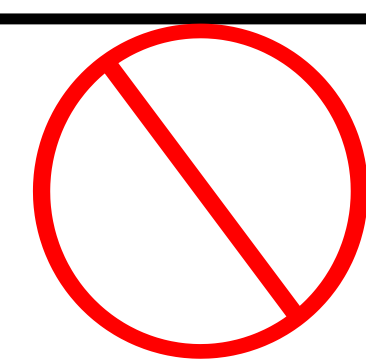
Children's XS (4-5)= place in Size 4
Children's S (6-7) = place in Size 6
Children's M (8) = place in Size 8
Children's L (10-12) = place in Size 10
Children's XL(14-16)= place in Size 14
Children's XXL (18-20) = place in Size 18

TOYS & OUTDOOR PLAY

Infant Toys	Balls, Blocks, Soft Toys, Pull Toys, Stacking, Laugh & Learn, VTech, Fisher Price, Learning Cubes, Shape Sorters, anything not recalled or missing pieces, etc.
Toddler Toys	Above plus-Walk behind, push toys, v-tech, trains, etc.
Toys	Dolls, Barbie, Cars, Trucks, Construction, Polly Pocket, Kitchens, Easels, Tents/Teepees etc.
Outdoor Play	Outdoor climbers, play houses, wagons, bikes, basketball hoops, scooters, etc.



Not Accepted:



Items missing pieces, items that do not work, items without batteries (dollar store are fine), Items that are dirty/not wiped down, vintage toys, bags of misc. toys, happy meal type prizes, carnival prizes

Prep Bagged Clothing & Accessories

<p>Onesies: Best sold in lots. Individual onesies originally purchased in pack do not sell well separately. Must be same size-put in zip loc bag attach tape to front of bag. Leave top untaped.</p>	<p>pictures coming soon</p>
<p>Socks: Must be same size- in zip loc bag. attach tag to front of bag. Leave top of bag untaped so shopper can inspect. Note how many on tag.</p>	
<p>Hats: Attach tag through hat tag or through seam. No bag needed for single hat.</p>	
<p>Gloves, tights, nursing bras, hair accessories Best sold in zip loc bag with tag taped to outside.</p>	

Prep Non-Clothing & Shoes

Bottles/Feeding/Pacifiers /Reusable diapers /	Best sold in lots. Individual onesies originally purchased in pack do not sell well separately. Must be same size-put in zip loc bag attach tape to front of bag. Leave top untaped.	
Towels/Washcloths	Infant/kid only- Zip loc bag with tag on outside	
Hats	Attach tag through hat tag or through seam. No bag needed for single hat.	
Gloves, tights, nursing bras, hair accessories	Best sold in zip loc bag with tag taped to outside.	
Shoes	Use zip ties to attach shoes together, add tag to zip tie or safety pin tag to lace. * shoes priced over \$20 need 1 shoe loose to keep at registers. Use zip loc bags as last choice.	

Not Accepted:

Dirty shoes, dirty foot beds, scuffs, excess wear. Magic Eraser does miracles on shoes.

Prep Toys/Equipment

Attach tag to item using packing tape- be sure to not cover barcode. Toys that have pieces/accessories- place accessories in zip loc bag and tape bag securely to toy. Little hands will be looking at/touching your items- we need to keep all pieces secure with item.

Large items like high chairs/walkers/strollers/kitchens/ etc- will get a security tag when you check in. Please leave those tags off the item.

Prep Books/Games

Use painters tape to attach tag to books. Tie/rubber band groups of books together, or put in zip loc bag. Place tag on outside of bag with packing tape

Not Accepted:

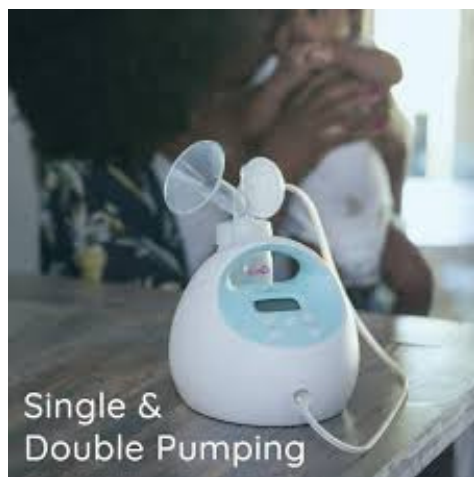
any item involved in recall that does not have recall remedy attached, and:



Car Seats that have been involved in accident, have less than 1 yr before expiration, or expired



Cribs manufactured prior to June 28,2011, or any crib with a drop down side.



Breast Pumps intended for single use.



All Inclined sleepers

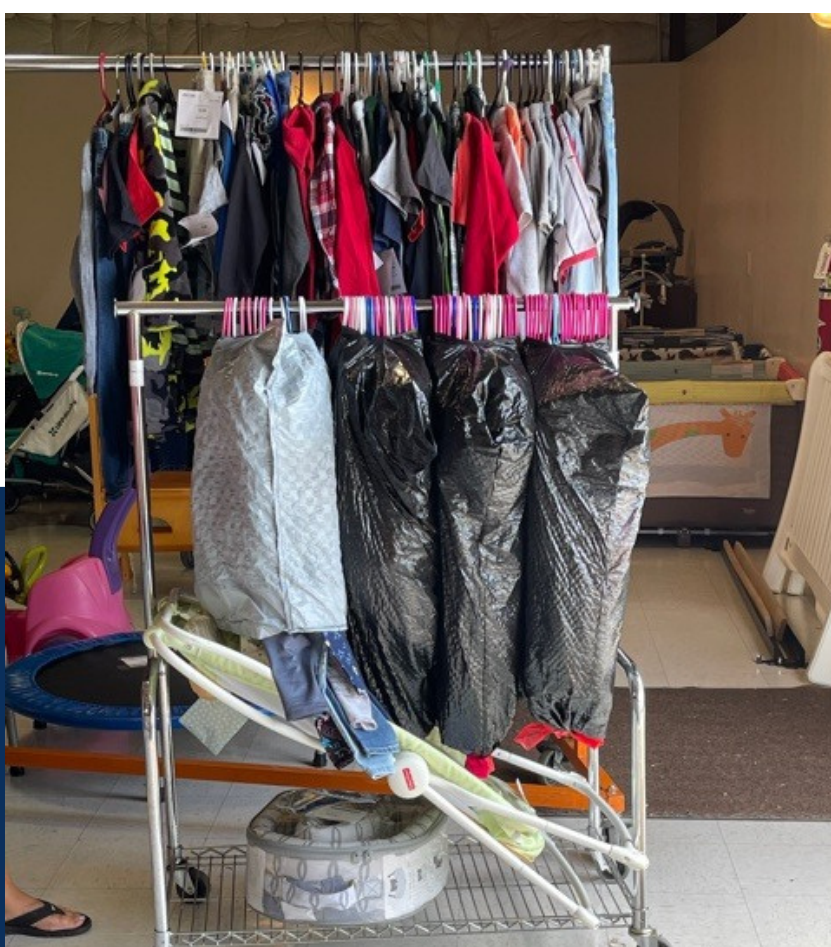
- Clothing with stains, excess wear, holes, unpleasant odors
- Vacation, destination, camp giveaway, school sports team(think Ymca basketball tee) NFL/Major League type ok
- Shoes with scuffs, dirty foot beds, frayed laces, tears
- Used undergarments other than Nursing Bras
- Stuffed animals (brands listed above or "do" something ie: tickle me elmo are ok)
- Misc. bags of toys, happy meal type toys
- Adult literature books unless about Pregnancy/babies/children
- VHS tapes
- Bedding sets, blankets for larger than twin size
- Room Decor other than child related
- Recalled equipment
- bumbos without strap
- Jewelry

Drop Off

- We encourage you to choose a drop off appointment so that we can spread out the flow and have assistance for you. If you can't make your appt- no need to email us-our answer will be to come during open drop off times. If you choose the last evening of drop offs, there will be a wait for rolling carts/assistance.
- Pack your items by category/size (especially clothing). We recommend placing clothing in trash bags by size (2t in 1 bag, 3t in another) Put the hanger through the bottom of bag and slide bag over clothing. They will lay flat in your car.
- When you arrive, park as close as possible near consignor entrance signs. Come in to get a rolling cart and check in. Please let me know if you need a hand and we'll do what we can to help.
- Consignors will put their clothing items out in the proper gender/size areas, while ATG crew will inspect your shoes, toys, etc, and we will place these items out.
- Be sure to get a large item tag for any item that you wouldn't want to carry through the line to purchase, AND any item priced over \$25
- Please remember to take your totes AND lids to car (we don't have room to store them, sorry)- they WILL be tossed
- Obtain your Pre-Sale passes and you're on your way!

NEW!!! Drive Through Drop Off ?!!What!!?

Details coming Jan 10!



Pick Up/Donate/Payment

- Watch your sales daily from your seller page, under settlement reports. (They default at 60%, changes for our crew will be adjusted after sale closes)
- Unsold item pick up is Sunday March 3 from 2pm-6pm. We do our best to sort by seller# on clothing racks by size, you will locate and retrieve your unsold items. Want to know the easiest way to do this? Price your items to sell then you're only bringing home a check! We will upload seller reports at noon and 1pm to help you see what has sold on Sunday. Doors will close at 6pm and our charity partner will take all left over items.

Payment

We send our consignor checks via Deluxe e-checks within 10 days of sale close. It's fast & convenient.

Just open your email, print the check. It can be presented via mobile banking, or in person. (Not ATM)

If you'd prefer a check by mail, they are processed within 14 days of sale close.

We are proud to help our community with your donated items. We partner with The Cecil County Pregnancy Center and Forget Me Not Families.

Questions?? Reach out, I'm here to help!!

Email works best for me. It's best for me to check 1 source to help our consignors. FB/text messages sometimes get lost in the mix.

Info@astheygrowkids.com

Cristy Galasso